



Dear (First Name),

Congratulations on becoming a licensed Representative! Now that you're licensed, you may start conducting meetings with clients.

**SALES PROCESS COURSE**

We can see that you have not yet completed a Financial Game Plan for a client. Remember: if you need some help on this or are unsure of what to do next, we have training videos to support you on Info Hub on [Genistar.Online](#). Now have a look at our [Sales Process Course](#)

Optional.Courses.~.Sales.Process

You can always get in contact with your upline or EVP for more guidance. You can observe extra client appointments to review the Scoop and Carryback process and get more training on how to complete a Financial Game Plan.

We look forward to celebrating your success!

All the best,

**Genistar Field Support Centre Team**

**020 3372 5085** | [Genistar.Online](#)

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