

Your checklist:

Personal Protection Plan resources



Helping you in your client conversations

We've collated an overview of the key resources including sales aids, online tools and client videos that can be used by you before, during and after your client appointments.



Personal Protection brochure

Personal Protection plan builder

Personal Protection app form with Optimiser underwriting



Personal Protection app form with standard underwriting Personal Protection suitability letter

Risk Calculator tool

Premium Comparison tool



LITERATURE



Whole of life sales aid

LifestyleCare cover sales aid

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Multi-benefit sales aid

Life cover e-template

Why VitalityLife is the right choice personalised client tool





LITERATURE

TOOLS AND VIDEO

Serious Illness Cover sales aid

Serious Illness Cover conditions covered sales aid

Serious Illness Cover and Private Medical Insurance sales aid

<u>Dementia and FrailCare</u> Cover sales aid

Indexation sales aid

Child Serious Illness cover sales aid

E-TEMPLATES

<u>Child Serious Illness</u> <u>cover e-template</u>

Serious Illness Cover e-template

Serious Illness explainer video

Serious Illness vs.
Critical Illness Cover
tool



Income protection sales aid

Income protection for public sector employees sales aid



Income **Protection** Cover

Income protection e-template



Income Protection explainer video

Risk Reality Checker

Dual deferred period calculator

Optimiser



Optimiser sales aid

Optimiser e-template

Optimiser explainer video





Programme

Discounts and rewards guide

Discounts and rewards guide NI **Apple Watch** <u>Flyer</u>

Making the most of Vitality guide

Vitality Programme video

Understanding Vitality shared value insurance video

Savings tool



Exclusively for you



Personalised training from your Vitality Business Consultant

Our extensive network of regionalised Vitality Business Consultants, who are based across the UK, are on hand to provide personalised training to suit both you and your firm. This training can be done virtually or on a face-to-face basis, in adherence to the UK Government's Covid-19 quidelines.

For further information, please get in touch with your firm's appointed Vitality Business Consultant or call 0808 234 3000.



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Vitality Academy training modules

LITERATURE AND TOOLS

Access to a range of assets for you to download and email to your clients

A range of tools to help grow your business

Target market assessment

Register now to start selling VitalityLife plans

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Occupation guide

Learn more about our underwriting process, including limits and disclosures

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Underwriting guide

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